

b Your Work Constant Disruption: The New Reality? + Your Industry News Corp.'s Jon Miller: Not Afraid... + Your Money The Case for Retiring Later +

b The go-to place for management Find Articles IN free and premium article Login | Newsletters | My BNET

ALL BNET | ARTICLES | LIBRARY | STOCKS | DICTIONARY

Today Management Strategy Work Life Insight Industries **NEW** Business Library Video

Find Articles in: All Business Reference Technology News Lifestyle

Business Services Industry

Pegasus Disk Technologies Adds Six New Partners to the Plugged-In Partner Program; Storage Management Software Leader Partners With Industry Leading Manufacturers

Business Wire , June 4, 1998



SAN FRANCISCO--(BUSINESS WIRE)--June 4, 1998--Pegasus Disk Technologies, a leading developer of storage management software for optical storage devices, announced today the addition of the following six new partners to their Plugged-In partner program: Arvee Systems (Bohemia, NY), Bell+Howell Protocorp (Monroe, NC), Nikon Optical Storage Group (Belmont, CA), Optimal Systems GmbH (Berlin, Germany), Paperwise (Salt Lake City, UT) and Plextor Corporation (Santa Clara, CA).

Additional partners will be added on an ongoing basis. The Plugged-In Partner program is designed to recognize strategic partners that integrate or recommend Pegasus software products with their product lines. Plugged-In Partners are comprised of well known and established software and hardware leaders within the document imaging, COLD and workflow industry that are dedicated to supporting a common customer base and channel with high quality products and services.

Plugged-In Partners, are promoted in Pegasus corporate promotions such as press releases, success stories, advertisements, product updates, fax broadcasts, newsletters, printed collateral, tradeshow promotions, customer training sessions and on the Pegasus web site. Participating partners are eligible to bear the exclusive Plugged-In Partner logo on their sales and marketing literature as well as product packaging.

To sign up or receive more information, contact Leslie Kaczeus at 408/636-8877.

About the Company's Products

Pegasus develops, markets and sells a complete family of storage management products that provide fast-and-easy access to optical hardware in standalone and network environments by assigning a drive letter just like a hard drive. Data or files are accessed through subdirectories by using normal operating system commands. Users can access data stored on WORM and rewritable optical disks through an easy-to-use graphical user interface.

About the Company

Pegasus Disk Technologies, Inc., headquartered in Walnut Creek, Calif. is a developer of storage management software for CD-ROM, WORM and rewritable optical disk drives and jukeboxes available from leading manufacturers. Pegasus is located at 1600 South Main Plaza, Walnut Creek, CA 94596 and can be reached by phone at 925/938-5340, by fax at 925/938-5341 or on the Internet at <http://www.pegasus-ofs.com>.

CONTACT: Pegasus Disk Technologies, Inc.
Leslie Kaczeus, 408/636-8877
leslie.kaczeus@pegasus-ofs.com

COPYRIGHT 1998 Business Wire
COPYRIGHT 2008 Gale, Cengage Learning

Sponsored Links

Used Auto Invoices

Used Car Info at Edmunds.com Get Local Dealer Prices.

www.edmunds.com

Cheap Health Insurance

Single just \$99, Family only \$249. Approval guaranteed. Call today.

thebesthealthinsurancevalue.com

Ford Commercial Trucks

Tough Comes Standard. Research Ford Commercial Trucks.

commtruck.ford.com

Mustang Automobile

The Official Ford Mustang Site. Expert Tested. Exclusive Offers.

www.fordvehicles.com

No Contract Dealer CRM

No contract, no servers, no hassles Cutting edge web based CRM software

vinsolutions.com

Healthcare Speakers

Speakers addressing every topic affecting Healthcare today.

innovativehealthcarespeakers.com

Ad Feedback

Best Practices to Reduce IT Operational Costs

Companies often spend almost 80% more on maintenance than on innovation. Which is why in times like these, IT managers need to take advantage of the 31 best practices to optimize their core infrastructure and reduce costs.

Read the full article

Microsoft

Most Popular White Papers

- [Survey Analysis Using Data Visualization](#)
- [Resolving Workplace Conflict: 4 Ways To A Win-Win Solution](#)
- [Tips For Motivating Employees](#)
- [Major Construction Projects: Improving Governance And Managing Risks](#)
- [5 Key Elements Of Effective Change Management](#)