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LONG ISLAND TECHNOLOGY FAST 50 / ABOUT THE FAST 50

Newsday; 11/2/1998

LONG ISLAND TECHNOLOGY FAST 50 / ABOUT THE FAST 50

TECHNOLOGY is the principal driving force behind economic development -- and will continue to be the focus of growth well into the next century. Technology companies share certain characteristics. They are profitable, innovative, and poised for the future. They are the companies that lead the economy forward.

Both the Technology Fast 50 and the Deloitte & Touche Technology Fast 500 awards -- the program is now in its fourth year and its second on Long Island -- were created to recognize the outstanding contributions of fast-growing, technology companies. Receiving the Deloitte & Touche Technology Fast 500 or a regional Fast 50 award is a significant achievement. In a global economy characterized by rapid change and intense competition, these companies have accomplished a high level of success in a short period of time.

Regional Fast 50 programs are currently in place in the U.S., Canada and the United Kingdom. Participants in the Regional Fast 50's are eligible for the National Fast 500 program, a listing that is evolving into an industry benchmark for recognizing emerging growth companies and is gaining global momentum.

The list of 500 companies is determined from winners of the Regional Fast 50 competitions, individually submitted nominations and public company database research. The 1998 Technology Fast 500 will be publicized in the November 30 issue of Forbes ASAP.

A national sponsor of the program since its inception, Deloitte & Touche purchased the rights to both the Fast 50 and Fast 500 programs last year and is now undertaking a new leadership role. Headquarters



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for the Deloitte & Touche Technology Fast 500 program are now located in San Jose, Calif, the heart of Silicon Valley.

With a network of over 680 offices globally Deloitte & Touche has the ability to sharpen the focus and host the regional Fast 500 in countries worldwide.

The CEOs of the 1998 Technology Fast 500 winners will be invited to a two-day conference, held in association with Forbes ASAP, April 30-May 1, 1999, at the Phoenix Biltmore Resort in Arizona. Based on a survey of the 1997 Technology Fast 500 CEOs, the conference will focus on the unique business issues facing high-growth technology companies.

THE 1998 LONG ISLAND TECHNOLOGY FAST 50 COMPANIES

Rank Company Name 5-Year Growth % 1993 Revenue \$1997 Revenue \$Chairman / Chief Executive Officer \$

1 Netsmart Technologies, Inc. 13728.07% \$57,000 \$7,882,000 James Conway

2 Boundless Corp. 3392.22% \$2,814,000 \$98,271,000 Gerald Combs

3 Computer Concepts Corp. 758.06% \$3,360,000 \$29,738,000 Daniel DelGiorno, Sr.

4 Applied Theory Communications Inc 598.74% * * Richard Mandelbaum

5 Nastech Pharmaceutical Company, Inc. 539.86% \$863,000 \$5,522,000 Dr. Vincent D. Romeo

6 Comverse Technology, Inc. 337.89% \$67,709,000 \$298,480,000 Kobi Alexander

7 Veeco Instruments, Inc. 283.35% \$43,148,000 \$165,408,000 Edward Braun

8 Global Payment Technologies, Inc. 268.67% \$6,474,000 \$23,868,000 Stephen Katz

9 Nu Horizons Electronics Corp. 257.99% \$60,508,000 \$216,613,000 Arthur Nadata

10 Allied Digital Technologies 251.85% \$45,232,000 \$159,148,000 George N. Fishman

11 Semitronics Corp. 230.42% * * Jerome Rivman

12 Hauppauge Digital, Inc. 204.92% \$8,400,000 \$25,613,000 Kenneth



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- Plotkin
13 Cablevision Systems, Corp. 192.38% \$666,724,000 \$1,949,358,000
Charles F. Dolan
14 TSR Inc. 192.27% \$17,006,000 \$49,704,000 Joseph F. Hughes
15 Global Directmail Corp. 190.99% \$393,617,000 \$1,145,400,000 Richard
Leeds
16 Periphonics Corp. 182.36% \$39,398,000 \$111,244,000 Peter Cohen
17 Hirsch International Corp. 180.37% \$43,584,000 \$122,195,000 Henry
Amberg
18 PDK Labs Inc. Co. 173.91% \$18,748,000 \$51,352,000 Michael B.
Krasnoff
19 Sigman / Kaiden Consultants 167.20% * * Allen Kaiden
20 Misonix, Inc. 183.19% \$6,672,000 \$17,560,000 Joseph Librizzi
21 ARvee Systems 154.02% * * Michael Gencarelli
22 Mediware Information Systems Inc. / Hemocare Product Center 152.65%
\$7,482,000 \$18,903,000 Les Das
23 Fanning, Phillips & Molnar 143.92% * * Dr. Kevin J. Phillips
24 Chyron Corp. 132.07% \$37,391,000 \$86,774,000 Michael
Wellesley-Wesley
25 Excel Technology, Inc. 127.19% \$29,028,000 \$65,948,000 J. Donald
Hill
26 Computer Associates International, Inc. 119.44% \$1,841,008,000
\$4,040,000,000 Charles B. Wang
27 Microwave Power Devices, Inc. 118.98% \$23,783,000 \$52,037,000 Ed. J.
Shubel
28 Arrow Electronics Co. 118.04% \$3,560,856,000 \$7,763,945,000 Stephen
P. Kaufman
29 Symbol Technologies, Inc. 115.11% \$359,980,000 \$774,345,000 Dr.
Jerome Swartz
30 Vasomedical, Inc. 114.20% \$979,000 \$2,097,000 Anthony Viscusi
31 ATEC Group Inc. 103.82% \$49,475,000 \$100,841,000 Sumder Rametra
32 Cedar Graphics Inc. 103.05% * * \$Ms. Joanne Herman
33 American Medical Alert Corp. 94.82% \$3,918,000 \$7,837,000 Howard M.
Siegel
34 Hi-Tech Pharmacal Co., Inc. 92.55% \$10,664,000 \$20,534,000 Bernard
Seltzer
35 Park Electrochemical Corp. 90.95% \$175,178,000 \$334,490,000 Brian E.



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Shore

36 Betatronix Inc. 84.08% * * Joseph Yanosik

37 Collaborative Group, LTD 83.29% * * Dr. James A. Hayward

38 CMP Media Inc. Co. 83.01% \$258,919,000 \$473,851,000 Michael S. Leeds

39 Aeroflex Incorporated 81.24% \$52,031,000 \$94,299,000 Harvey R. Blau

40 Applied Genetics Incorporated Dermatics 79.79% * * Dr. Daniel Yarosh,
Ph.D.

41 American Technical Ceramics Corp. 77.33% \$20,599,000 \$36,529,000

Victor Insetta \$

42 Griffon Corp. Co. 76.27% \$436,949,000 \$770,227,000 Harvey R. Blau \$

43 SysComm International Corp. 75.84% \$51,085,000 \$89,726,000 John
Spielberger

44 Enzo Biochem, Inc. 74.48% \$20,025,000 \$34,939,000 Dr. Elazar Rabbani

\$

45 Integrated Systems Group 71.43% * * Robert Cagnazzi

46 Firetector, Inc. 70.36% \$9,409,000 \$16,029,000 Daniel S. Tamkin

47 Audiovox Corp. 64.27% \$389,538,000 \$639,082,000 John J. Shalara

48 Jaco Electronics, Inc. 60.43% \$96,675,000 \$155,098,000 Joel Girsky

49 Manchester Equipment Co., Inc. 57.95% \$118,898,000 \$187,801,000

Barry R. Steinberg

50 CVD Equipment Corp. 57.19% \$2,413,000 \$3,793,000 Leonard A.

Rosenbaum

* Revenue numbers not publicly disclosed for privately held companies.